



# BATINI COLOMBO SAOTTINI

CERTIFIED ACCOUNTANTS | AUDITORS | PAYROLL EXPERTS | ATTORNEYS AT LAW

IN ITALY AND IN OTHER 40 COUNTRIES IN THE WORLD



## Who we are

We are a multidisciplinary firm made of Chartered Accountants, Auditors, Attorneys at Law and Payroll Experts, focused on developing our Clients' internationalisation strategy and increasing profits from their investments abroad.

For almost twenty years we have known what we do, how to do it best and how to ensure that our experience can be transformed into an advantage for our Clients.

We are an independent firm, which self-finances all its activities without the help of external investors.

All this is what makes us unique and different from most of our competitors.

## Globally relevant, locally focused

Over the last twenty years we have become a solid reality in the local market, thanks also to our global vision: with a network of 44 corresponding firms in 41 countries around the world, carefully selected, which avail themselves of the collaboration of qualified accountants, lawyers and labor consultants, our Clients can count on the support of over 650 experts and capable professionals.

BCS has increased its experience, expanded its culture and equipped itself with the technological tools necessary to operate successfully alongside its Clients practically in every part of the world and in competitive environments.



## What we do

Below is a list of the services we offer both in Italy and abroad. Wherever we operate, our services are characterized by the same high level of quality and accuracy.

### Incorporation of new legal entities

Subsidiaries e Holdings	Branches	Representative Offices
Social Security Representatives	Acquisition s	Business Address and domiciliations

### Accounting and corporate services

General accounting	VAT	INTRASTAT and customs
Voluntary or mandatory audit	Periodical reports	Consolidated accounts and financials
Corporate Books	Annual Financials	Electronic submissions
Fiscal Representative	Due Diligence	

### Tax and Compliance

Domestic and international taxation	Direct and indirect taxes	Transfer Pricing
Corporate governance	Compliance	Support during tax audits

### Payroll

Payslips processing	Contribution and Pension Funds	Fringe Benefit
Stock Options and Stock Plans	Management of employees abroad	International job posting
Employment relationship termination	Voluntary or compulsory insurances	Relations with Unions



## Why BCS

We decided to specialize in the business consultancy industry by offering only exceptional quality services.

Ethics, dedication, accuracy, independence, improvement and teamwork: these are the fundamental values on which we base all our activities and relationships. These are the pillars of our work and the only way we are capable of carrying it out.

We always aim for excellence, both in our activities and in human relationships and this belief of ours appears above all in the way we treat and respect each other and in the example that each of us can be for the other.

In all our interactions, whether with Clients, suppliers, colleagues or collaborators, we always try to behave as we would like our interlocutor to behave with us.

At BCS, the Client's interests come first and each professional puts the same commitment into the Client's practice as if they were working for their own company.



One point of contact  
for all countries

Differently from our competitors we don't pass a simple referral to our affiliates abroad.

The Italian office of BCS will always be your only point of contact so that you'll not have to waste time in collecting information from dozens of professionals around the world.

We receive information from the client, often using our dedicated file-sharing platform NoHa, and pass them to our affiliates. They do the work and pass them to us. We supervise all the output, amending any potential inconsistency and, if needed, translating it into the client's language, and we share it with the client.

This allows our client to save time and resources: instead of having several employees working for different countries with many professionals, they can have only one person interfacing with us.

So that your employees can concentrate on making what they have been hired for: making your business grow.



## Economic sustainability – Affordable excellence

We know that everyone is going through difficult times, including us. Therefore, we know the importance of economically sustainable solutions. Over the years, we have increased our flexibility, so that we are able to offer our Clients reasonable rates: our success is given by the fact that every decision is based on a clear understanding of what we do and especially when we believe in what we do, and when this belief is combined with our financial plans. We expect to achieve a fair and reasonable profit to ensure economic prosperity for our firm and offer a long-term benefit to our Clients and our collaborators.

## Adaptable Solutions – We Grow with Your Business

BCS wants to grow with its Clients. We do not offer pre-packaged solutions but adaptable to the changing needs of the Client that often change as a function of new operations or different strategies.

We understand your challenges and instead of relying on a single solution provided equally to all Clients, BCS evaluates the needs of each one to build the solution that best meets them. Our insistence on fully and accurately understanding the business of the Client, makes it easier for us to adapt ourselves to their growth while providing the best solution for their business model and their strategy of expansion abroad.

## Risk Management – We know the risks and we know how to reduce them

Our anti-money laundering and fraud prevention procedures, the ongoing training of our collaborators, and the continuous commitment to keeping ourselves constantly updated on the evolution of the various regulations, help our Clients not only to avoid risks, but ensure that risk management is a competitive advantage for them.

The high quality of our services significantly reduces disputes both from local authorities and from other interlocutors, the relationship that we maintain with our local correspondents reduces concerns related to compliance in a foreign country.

Our integrated approach eliminates the need for different professional service providers, thus preventing the risks associated with their fragmented management.

# Key figures

- 1 Point of contact
- 41 Countries where we support our Clients
- 44 Our offices in the world
- 658 Professionals

# Awards



Most read contributor in Italy





## Where we are

Thinking of establishing an office in every country in the world is beyond the reach of any company, including us. Even firms with many offices often “settle” for having an office, perhaps even with just one person, in key countries, thus covering macro regions.

For our type of business, this would be unthinkable, as tax, labor and legal consultancy all presuppose an in-depth knowledge of local regulations. For this reason, our business model was built on a network of affiliates, i.e. firms well-established in the territory, who know the local market and the rules to follow well, who have chosen to share our values and to make their knowledge and experience available to us.

### EUROPE

Austria	Malta
Belgium	Norway
Cyprus	Netherlands
Croazia	Poland
Denmark	Portugal
Finland	United Kingdom
France	Czeck Republic
Germany	Slovacchia
Greece	Slovenia
Ireland	Spain
Italy	Sweden
Luxembourg	Switzerland
Liechtenstein	Ungheria

### OTHER CONTINENTS

Argentina	Hong Kong
Australia	Malesia
Brasil	New Zeland
Canada	Qatar
China	Singapore
South Korea	United States of America
United Arab Emirates	Taiwan
Japan	



# BATINI COLOMBO SAOTTINI

Certified Accountants

Auditors

Payroll Experts

Attorneys at Law

Via Alfredo Tomaghi, 59 | 20062 Cassano d'Adda | Milan

T 0363 36 02 54 | F 02 95 44 18 18

E [info@studio-bcs.com](mailto:info@studio-bcs.com) | W [studio-bcs.com](http://studio-bcs.com)



Fast • Flexible • Focused

[boks-international.com](http://boks-international.com)



Follow us on

